TOSHIMI MINAMI, REALTOR®

RELIABLE REALTY INC.

Seller Representation

A pricing, prep, and marketing plan built around your timeline, then steady guidance from listing day to closing.

Selling a home is part pricing, part preparation, and part negotiation. I build a plan around your goals and timeline, then manage each step from the first walk-through to closing day, so you always know where things stand and what comes next.

What's included

- A pricing plan based on recent sales, active competition, and your home's upgrades
- A prep checklist: repairs worth making, ones to skip, and staging advice
- Professional photos and exposure on the MLS and major home search sites
- Side-by-side offer review comparing price, terms, contingencies, and timing
- Negotiation through inspection, appraisal, and repair requests
- Regular updates until your escrow closes

How it works

1. **Consultation and walk-through**
2. **Pricing and prep plan**
3. **Launch and showings**
4. **Offers, escrow, and closing**

Good to know (October 2026): In September 2026, the Riverside County median sale price was $620,000, down 0.6% from a year earlier, and sales were down 12.7%. With fewer buyers in the market, pricing correctly from the first day on the market matters even more.

Source: C.A.R. September 2026 Home Sales and Price Report (released Oct. 19, 2026)

Let's talk about your plans.

Free consultation, no obligation. I take calls 24 hours a day.

Call or text 760-717-1618
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Equal Housing Opportunity